

For Immediate Release

Monday, January 16, 2017

‘Alectra’ Unveiled as New Electric Utility to Serve Nearly One Million GTHA Customers

Enersource, Horizon Utilities, Hydro One Brampton and PowerStream to become one company

Mississauga – An electric utility that will serve nearly one million customers in the Greater Toronto and Hamilton Area will be known as **Alectra**.

The new company name and logo was unveiled today by Enersource, Horizon Utilities and PowerStream officials who will merge their respective utilities as of February 1, 2017 and purchase Hydro One Brampton effective February 28.

This consolidation will create the second largest municipally-owned electric utility by customer base in North America, second only to the Los Angeles Department of Water and Power.

Alectra will operate within a 1,800 square kilometre service territory comprising 15 communities including Alliston, Aurora, Barrie, Beeton, Brampton, Bradford, Hamilton, Markham, Mississauga, Penetanguishene, Richmond Hill, St. Catharines, Thornton, Tottenham and Vaughan.

The creation of Alectra will result in:

- Residential customers will save an average of \$40 per year on bills as merger efficiencies are achieved over the next 10 years.
- Expanded ability to monitor, report on and improve reliability and power quality, resulting from greater resources.
- Increased investment in innovation and technologies, resulting in better choices for customers.

The Ontario Energy Board approved the plan to create the new company last December.

Quotes

“The launch of Alectra is a win-win for both electricity ratepayers and for municipalities in communities across the region,” said Glenn Thibeault, Ontario Minister of Energy. “It will result in an improved company that is better positioned to serve customers who will also benefit from savings on electricity rates. I am pleased that each of the municipalities involved recognized these benefits, and I hope more municipal leaders across Ontario will follow their lead.”

“We are excited to launch Alectra and move forward to deliver best-in-class customer service and optimal returns for shareholders,” said incoming Alectra President and CEO, Brian Bentz. “Our enthusiasm for pursuing new opportunities and being innovative to better serve our customers is boundless. We aspire to be a model of excellence in consolidation for Ontario and beyond.”



Backgrounders attached.

Contact:

Laura Blondeau: Tel) 905.821.5702; Cell) 647.401.3942; lblondeau@enersource.com

John Friesen: Tel) 905 521 4908; Cell) 905 741 5578; john.friesen@horizonutilities.com

Alectra: Discover the Possibilities

Corporate Structure

Alectra Inc. (Corporate Head Office): 2185 Derry Rd. W., Mississauga

Holding company for all company businesses will warehouse corporate functions including Office of the President and CEO, legal, regulatory, finance, treasury, government and corporate relations, investor relations.

Alectra Utilities Corporation: 55 John St., Hamilton

Will provide electricity and related utility services to customers across the entire service territory.

Alectra Energy Solutions Inc.: 161 Cityview Blvd., Vaughan

Will provide non-regulated energy services; the scope of which presently includes solar generation, smart grid technology, sales and marketing services, meter services, street lighting maintenance, conservation and demand management services.

Corporate Identity

Vision

We will be Canada's leading electricity distribution and integrated energy solutions provider, creating a future whereby people, businesses and communities will benefit from energy's full potential.

Mission

We provide customers with smart and simple energy choices while creating sustainable value for our shareholders, customers, communities and employees.

Values

- Customer focus: Earn and keep our customers by delivering value, while acting as a trusted advisor and strategic partner
- Innovation: Drive the business forward through the continuous improvement (and integration) of people and processes with technology
- Excellence: Make the complex simple and continuously improve our performance
- Quality: Foster our fundamentals at the highest level of safety, reliability, and dependability
- Respect: Ensure a respectful and rewarding work environment for all employees by collaborating as one team and acting with integrity
- Community: Provide sector-leading service and partner to build sustainable communities
- Sustainability: Balance economic efficiency, social equity and environmental accountability

Alectra Set to Become a Company

Timeline

April 2015: Enersource, Horizon Utilities, Hydro One Brampton and PowerStream announced their intention to work together to form a new utility that would serve almost a million customers in York Region, Simcoe County, Peel Region, Hamilton and St. Catharines.

March 2016: The signing of legal agreements associated with the transaction signaled the completion of negotiations between the shareholders of Enersource (City of Mississauga and Borealis), Horizon Utilities (cities of Hamilton and St. Catharines) and PowerStream (cities of Barrie, Markham and Vaughan). This also signaled the signing of the Share Purchase Agreement by the merger partners to purchase Hydro One Brampton from the Province.

April 2016: Enersource, Horizon Utilities and PowerStream submitted a **Mergers, Acquisitions, Amalgamations and Divestitures** (MAADs) application to the Ontario Energy Board (OEB) for regulatory approval for both the merger and acquisition.

The application outlined a plan to create one utility company to better serve customers with both regulated and unregulated services. This includes a corporate holding company and head office, based in Mississauga, a regulated utility company based in Hamilton, and a sustainability and innovation company based in Vaughan. The regulated company would retain utility operations centres in Barrie, Brampton, Hamilton, Markham, Mississauga and St. Catharines.

There would be no single controlling interest among the shareholders, ensuring all local interests will continue to be served.

July 2016: Brian Bentz (President and CEO, PowerStream) was named President and CEO designate for the new company. Peter Gregg (President and CEO, Enersource) was announced as President designate, of the new organization's Innovation, Growth and Corporate Services company. Max Cananzi (President and CEO, Horizon Utilities) was appointed President, designate for the new organization's electricity distribution company.

Dec. 2016: The OEB released its decision on the MAADS application. The decision stated, "*The Merger meets and exceeds the OEB's no harm test with respect to providing material benefits estimated at two to one in favour of customers.*" The decision allowed Enersource, Horizon Utilities and PowerStream to merge on Feb. 1, 2017 and purchase Hydro One Brampton as of Feb. 28.

Jan. 2017: The Alectra family of companies is announced.

The Alectra Family of Companies



**alectra**
utilities

Discover the possibilities

